

Partner Summit 2026 Agenda

Tändstickspalatset, Västra Trädgårdsgatan 15, Stockholm, Sweden



TUESDAY 22nd SEPTEMBER

08:30	Registration, Arrival Refreshments, Coffee and Sandwiches	
09:00	Welcome & Opening	Markus Onyango , VP BD
09:30	Systecon Strategy & Direction	Anders Carlsson , CEO
09:50	Opus Suite Vision & Innovation Roadmap	Johan Holmqvist , CPO
10:30	Morning Refreshments and Networking	
11:00	Applied LCM: A New Training Offering for Customers & Prospects	Matias Rauma , Customer Success
11:15	Opus Suite+, Demo	Markus Ehnage , Customer Success
12:00	Lunch and Networking	
13:00	Partner Sales Playbook for Opus Suite+	Johan Holmqvist , CPO, Stephan Schmidt , CSO, Markus Ehnage , Customer Success
14:00	Walk & Talk	Customer Success
14:30	Afternoon Refreshments and Networking	
15:00	Forwarding the Subscription Buyer's Journey - Lessons and Reflections from Wins in Japan	Oskar Tengö , Sales
15:30	Opus Suite+ and Cloud	Product, R&D and Sales
16:30	Wrap up Day 1	Markus Onyango , VP BD
16:45	End of Day 1	
17:15	We depart together from the venue to continue with the evening program	

WEDNESDAY 23rd SEPTEMBER

09:00	Arrival Refreshments, Coffee and Sandwiches	
09:30	Welcome back	Markus Onyango , VP BD
09:45	Coming next in Opus Suite+	Axel Nyberg , Chief Scientist
10:45	Morning Refreshments and Networking	
11:15	Speed to Value - Onboarding of New Customers to Opus Suite+	Ahmed Hatem , Customer Success
11:35	Opus Suite+ and AI	Axel Nyberg , Chief Scientist
12:30	Lunch and Networking	
13:30	Group Workshop	James Merrington , CMO
14:30	Afternoon Refreshments and Networking	
14:50	Conclusion - Group Workshop	James Merrington , CMO
15:30	Closing & Call to Action	Markus Onyango , VP BD & Anders Carlsson , CEO
16:00	End of Conference	
16:00	Optional: 1:1 Meetings with Systecon (please pre-book)	

All times and presentations are subject to change.